

Nisha Gupta



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Sales Engineer

A Electronics and Communication Engineer by profession with more than 3 years of experience in Lift & Elevation Industry

Work Experience

08/2017 - Present

Sales Engineer

Delmon Elevation Lifts Installation LLC

-A Kuwait based Company since 1990

- Reviewing architectural drawings, tenders and specification and making site visits.
- Expediting Offers and meeting customers to finalize orders.
- Providing Tech support and economical solutions.
- Creating drawings, quotations and material submittals based on current Market Requirements.
- Coordinating between projects team and the customer, in Technical and commercial aspects.
- Preparing Month End sales report and tracking payment To maintain cash flow.

Operation Executive

Tata Consultancy Services

A Indian based IT Firm from 1968

06/2014 – 09/2016

- Solve Technical queries of Client.
- iON online assessment Projects handling.
- Server handling and networking.
- Develop and implement business strategy to increase sales.
- Maintaining zero tolerance error on projects .
- Coordination with Site team as per schedule.

Education

05/2010 - 07/2014

Bachelor's Degree in Electronics Communication Engineering

Shoolni University

India

- Mathematics
- Digital Signal Processing
- Matlab
- Microprocessor

Higher Secondary School

Central School for Tibetans

India

- Mathematics
- Physics
- Chemistry
- Computer Science

Skills & Competences



Certificates

- B.Tech Electronics & Communication Engineering.
- .NET professional.
- Distinctive Performance in Eighth National Science Olympiad.
- Embedded System(Using 8051) at CETPA Infotech Pvt. Ltd.
- Digital Electronics from Advanced Training Institute for Electronics and Process Instrumentation.
- Team Leader at Sprint Program at College Level.

Other Experience

- Attended seminar for Ethical Hacking.
- VAT implementation certificate.
- Proficiency in ERP software.

Languages



Other

Basketball | Swimming
Having Valid UAE driving License